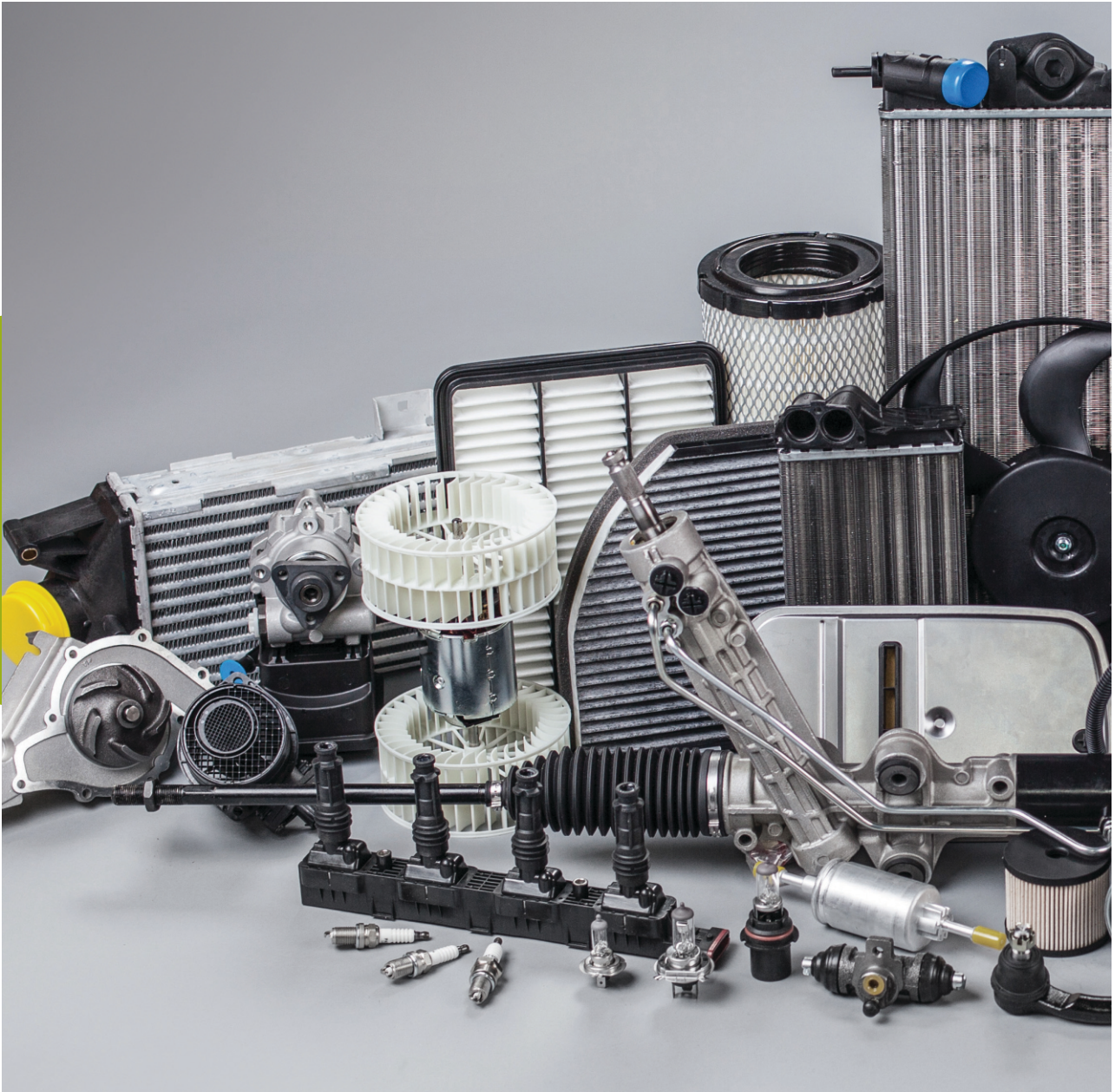


Profile



DOWN SOUTH SUPPLY CO.

Your reliable dependable supplier of general
supplies, motor vehicle spare parts and
logistics services



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| Down South Supply CO [company profile](#)



Company Information

Managing Director
Ronald Baloyi

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Company Registration Number
2020 / 023441 / 07

Introduction

Down South Supply CO was established and registered under the companies act in 2020 and we are fully compliant with the relevant trade licensees, SARS.

Down South Supply CO offers a wide range of services from:

Electrical Goods:

Cables & Switches, Conduits & Piping, Lighting, Sockets & Plugs

General Building Consumables:

Steel & Cement, Paints & Wood, Roofing & Floors, MDF Boards & Ceilings, Fencing & Plumbing, Doors, Handles & Lock, Tools & Accessories, Water Tanks, Water proofing products, Grouts, Sealants, Hardeners

Personal Protective Equipment

Work suits, Gloves, Boots, Hard hats, Goggles, Reflective Wear, Barrier netting, Barrier tape, Earplugs, Safety Harnesses, Respirator masks, Disposable overalls.

We supply general building material hardware, plumbing materials general equipment, motor vehicle spare parts, office stationary and machinery.



“Who We Are”



Our Mission

At Down South Supply CO, we are committed to meeting our client's objectives by securing an edge over the industry quality standards in a cost-effective and timely manner. We continuously strive to achieve long-term sustainability and high credentials by exceeding our clients and employees expectations. We wish to achieve a rewarding environment for our people and financial prosperity through our relentless perseverance and proper management.

Our Vision

Our vision is to become a world class organization with excellence in everything we do. This will be achieved through strong financial results and continuous investment in our people and infrastructure to enhance our customer satisfaction and best in class business process.

Who We Serve

Customers are everything, as best as possible we give our greatest effort to support and give unforgettable experience satisfaction within our services. We provide complete service solutions for every discipline need in Industrial or Non-Industrial project that's why our customers' scope came from every line of business which consists of:

- Government Projects
- Oil & Gas Industries
- Power Plant Industries
- Hospitality Industries
- Education and Research
- Chemical Industries
- Building & Infrastructure Projects
- Engineering & Construction
- Consultants
- Contractors



- Roof Cladding
- Keepers
- Supply of Raw Materials
- Tubing Sheets Metals
- Beams
- Specialised Bolts & Pins
- Wooden & Alluminium





“What We Do”

We review the client company business strategy, and marketing and sales strategies and develop a supply chain strategy accordingly. This supply chain strategy is not a logistics or distribution strategy only. We incorporate sourcing and procurement, inbound logistics, manufacturing as well as outbound logistics in the supply chain strategy. If channel strategies exist or can be derived from the marketing strategy we use this to guide us in the development of a truly end to end supply chain.

A Distribution Assessment

where we analyse the impact of key variables such as:

- Route to market
- Description of value chain players and roles
- Logistical flow and key issues
- Major distributors in the market
- Channel dynamics, i.e. risks and opportunities

A Voice of Customer (VOC)

Assessment where we probe target customers on various parameters to help shape supply chain requirements in the context of the client offering.



Company Information

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